



PRESS RELEASE

Jakarta, March 6, 2023

Mitsubishi Fuso Sold the Largest Number of Truck in 2022, Enhanced by Integrated Powerful Solution in 2023

Jakarta, Indonesia - PT Krama Yudha Tiga Berlian Motors (KTB), official distributor commercial vehicle from Mitsubishi Fuso Truck and Bus Corporation (MFTBC) in Indonesia, conducted annual Media Gathering to announce their achievement in 2022 and strategy in 2023. Mitsubishi Fuso achieved 41.1% market share and took ultimate market leader position once again. Their target of market share in 2023 is 45%.

Review 2022

Mitsubishi Fuso successfully launched Fuso Euro4 with various positive feedback from customers. FUSO Euro4 products are nowadays well known as “Stronger” with several technical improvement by reflecting the customer’s request. In After Sales Service, Mitsubishi FUSO offered customized support enhanced by high availability of spare parts. As result, in 2022 Mitsubishi Fuso sold the largest quantity of Truck, lead with 41.1% share of market and maintaining the position as the ultimate market leader in commercial vehicles.

Strategy 2023

In 2023, based on the good reputation of EURO4 products, Mitsubishi Fuso will focus their support to customers throughout the whole life of vehicles, called as “Integrated Powerful Solution”. FUSO will provide the best support for customers in each phase, for example, the best products, finance package by the related companies, flexible and customized after sales service, fleet management system by Runner Telematic system 3.0, etc. These proposals will be offered by MyFUSO aps in timely manner and they can learn in details through this apps. As well, Mitsubishi Fuso reveal the new variants in MDT, Fighter X FN 62F HD R in April. Considering such a total solution, they aim at 45.0% share of market in 2023.

Nobukazu Tanaka, President Director of PT. KTB advised “As a Professional Business Partner, we are committed to provide the best solution under any occasions.”

Fighter-X Mining Equipment Version 2

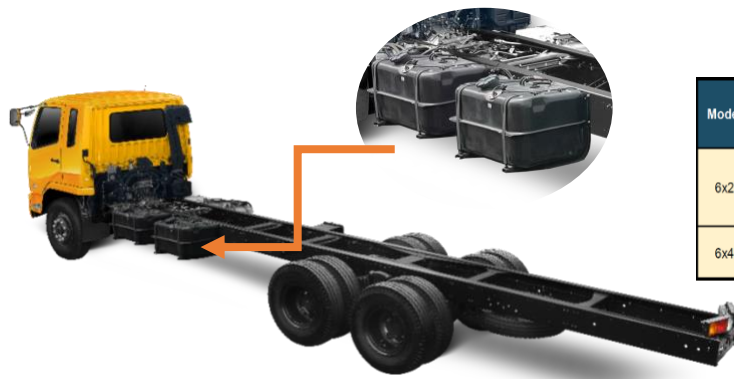


“Fighter-X Mining Equipment version 2” are prepared based on the specific business needs in mining sector. This variant would be the best option for customers in off road mining area. There are 5 new features are enhancement from previous:

- Lug-Tire: special tires for use in off-road or mining areas.
- Higher Front Bumper Clearance: Higher than competitors suitable for off-road area
- Window Film: Make driver more comfortable when operate the vehicle.
- Side Visor: Make driver more comfortable when operate the vehicle.
- Louder Horn: Improving safety in mining operations.
- Black Edition: Stronger look and looks less dirty for mining use.

From this time, the color for Front Grill, Fender LH-RH, Footstep LH-RH, Front Bumper become Matte black, which showed its stronger features perfectly!

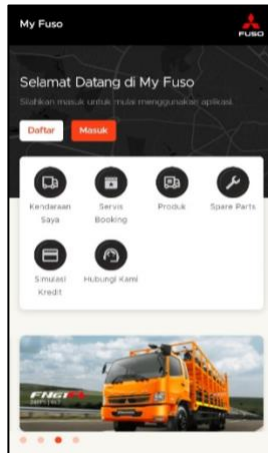
Fighter-X Super Long Trip



Model	Varian Standar		NEW	Varian Super Long Trip	
	Varian	Kapasitas Tangki BBM		Varian	Kapasitas Tangki BBM
6x2	FN61FL	200 Liter	FN61FL SLT	200 Liter x 2 = 400 Liter	
	FN61FL HD		FN61FL HD SLT		
	FN61FL HD R		FN61FL HD R SLT		
6x4	FN62FL HD	200 Liter	FN62FL HD SLT	400 Liter	
	FN62FL HD R		FN62FL HD R SLT		

Mitsubishi Fuso announced Fighter-X Super Long Trip. FUSO is the first OEM to launch MDT equipped with double fuel tank, officially. Its double fuel tank with a total capacity of 400 liters will support longer trips in one refueling, so customers can run business with more efficient time. Double tank is applicable in Fighter-X FN61FL SLT, FN61FL HD SLT, FN61FL HDR SLT, FN62FL HD SLT, FN62FL HDR SLT. These variants are still available in single fuel tank.

MyFUSO Apps

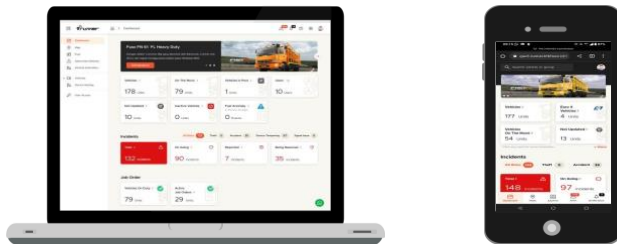


MyFUSO apps is the newest digital application designed aimed for Fuso customers easier obtain product information, after sales services and other programs of Fuso. This application is designed to be used by various customers, so very easy to operate! Customers will get many conveniences and benefits by using MyFUSO, including:

- Complete features: manage vehicles, spare parts catalog, service booking requests, submit warranty claims, etc
- Easy access to vehicle information: Service history, warranty certificate, and others.
- Single Sign On (SSO) with Runner: My Fuso and Runner accounts integrated.
- Integrated with Dealers: Information will be directly received by the dealer concerned.

You can download application through the Web Browser, Mobile Browser, Android Aps* and iOS Aps* platforms.

Runner 3.0



The latest version 3.0 brings the superior user-friendly function, especially in its display. As well, Runner 3.0 will provide additional services such as Warehouse Management System, Service Management System, Data Integration, Fleet Business Support that easier job management system for customers running business smoothly.

*) in the earlier available